

GENERAL WEDDING QUESTIONS

● IS THE RENTAL FEE FOR THE RICHMOND ESTATE INCLUDED IN THE PRICE PER PERSON? WHAT DOES IT INCLUDE?

YES! Please see the details in our Wedding package for complete pricing and included items.

● THE TOTAL 13% TAX INCLUDED IN THE PRICE PER PERSON?

Yes, we do not believe in ANY hidden charges or fees.

● WHAT IS THE BUILDING CAPACITY?

140 guests including the bridal party

● WHAT DATES ARE AVAILABLE?

Your event planner will provide available dates for the specific months you're interested in.

***Please note our barn books well over a year in advance ***

● WHAT MONTHS DO YOU HOST WEDDINGS?

We host weddings from March 1st to December 31st. No weddings in January and February.

QUESTIONS CONTINUED

HOW DO I RESERVE A DATE?

To reserve a date feel free to email us at weddings@jabulani.com, including preferred date. We suggest including a backup date in case your preferred date is unavailable.

Before booking a date, we hope you can come out in person to visit the winery. You can request a tour (or a Facetime tour if you live out of the area) on our tour request page, but an in-person tour is not required before booking a date. Dates are reserved on a first-requested basis. Whoever has requested to start the contract process from us by email first for a specific date will be first in line.

DO I NEED TO SCHEDULE A TOUR OR CAN I JUST STOP BY?

We kindly request that all tours be by appointment only. We offer tours based on availability 7 days a week. You can request a tour by emailing weddings@jabulani.com

IS THERE A MINIMUM GUEST COUNT?

Yes. We do not charge a venue fee, so we have minimum guest count based on the night of the week you choose for your special day.

Friday 50

Saturday 95

Sunday 50

QUESTIONS CONTINUED

● DO WE HAVE TO UTILIZE YOUR CATERERS AND BAR SERVICE?

Yes, initially, we allowed outside catering well... because most venues don't, and we didn't understand why. It seemed a great benefit to our clients. However, after two years of letting any caterer waltz through our door, we realized it wasn't a workable model if quality food and a quality experience are important to our couples and their guests. We had caterers show up late, unprepared, run out of food, or send inexperienced staff. Although we had many great experiences, the bad ones were really bad, for us, the couple, and their guests. This led us to creating great working partnerships with quality caterers. You can trust when your working with Jabulani the food and the service will be top notch!

● WILL THERE BE ANOTHER WEDDING THE SAME DAY?

At the Richmond Estate at Jabulani we only host one wedding each day to ensure that each couple's event is special and receives our full attention.

● ARE THERE OVERNIGHT ACCOMMODATIONS NEARBY?

Yes, your event planner can give you a list of local hotels, and some will even provide a shuttle. The Log Home at the Estate is available to rent, it includes 3-night accommodation. It usually books over a year in advance. It has its own private entrance. Talk to your event planner for availability and pricing.

QUESTIONS CONTINUED

DO YOU OFFER ROUND TABLES INSTEAD OF SQUARE HARVEST?

No, if you'd like round they would need to be rented and linen provided.

DO YOU PROVIDE LINEN NAPKINS, CUPS, PLATE SILVERWARE, ETC?

Yes we do!

WHAT HAPPENS IN CASE OF RAIN FOR THE CEREMONY?

Most of our ceremonies are held in the Gazebo with the vineyard as a backdrop. In the case of rain we have a beautiful backdrop indoors with the Barrel Backdrop. Guests sit at their tables and the Richmond team moves the few (usually 3 - 5) tables down the middle of the room to create a beautiful aisle. Our couples have loved this option because it's a stunning ceremony location and doesn't require the room flip other venues require, which would be disruptive to your event.

WE PLAN TO HAVE OUR CEREMONY OFFSITE. DOES YOUR PRICE CHANGE?

Because we only host one event per day, our fee structure remains the same whether you hold your ceremony, reception, or both onsite.

DO YOU ALLOW DOGS ONSITE TO BE APART OF OUR WEDDING DAY?

We're dog friendly, with some specific stipulations. Dogs are allowed (only with pre-approval) at the ceremony and pictures. Animals, other than service animals, are NOT allowed within our facilities. Dogs must be on a leash and someone must be responsible for them other than the bride and groom.

QUESTIONS CONTINUED

● WHAT TIME WILL I HAVE ACCESS TO THE VENUE TO DECORATE?

You will have access to the venue at the time listed on your contract, not earlier. Please plan accordingly!

● DO YOU INCLUDE A "WEDDING DAY COORDINATOR?"

This is such a great question! If you're trying to compare venues "apples to apples" we feel like this is a tricky question. Our answer is no.

We think it's possible for the job duties of a "day-of wedding coordinator" to mean something different to you than it does to us, and the last thing we want is the opportunity for miscommunication. However, we do have a team leader here before you arrive onsite who stays with you throughout the duration of your big day until you complete your meal.

At that time a manager on duty will take care for the rest of the evening. This member of the Winery team is there to help you however they can (meet your vendor(s), drive you around the farm on our gator to take wedding pictures, answer questions from your vendors and direct them as necessary, etc.) Their goal is to do everything possible to help your day go smoothly and ensure your day is as stress-free as possible!

*** But we still don't consider them a day-of wedding coordinator***

PAYMENT INFO

WHEN ARE THE PAYMENTS DUE? DO YOU OFFER A PAYMENT PLAN?

At contract is signing we require a \$5,000 booking deposit to secure your date.

Six months prior to the event 50% of the remaining fee will be due.

Final installment is due 10 to 20 days before the event at your final meeting.

You're welcome to send partial payments of any amount before the specified due date, so essentially creating your payment plan on your schedule.

***Please include the last names of the couple and the wedding date in the memo line if you are mailing a check. ***

Full payment is due by the specified due date. We also reserve the right to request a credit card on file for any damages to the facility or grounds.

Tax is **INCLUDED** for each payment.

WHAT FORM OF PAYMENT DOES THE RICHMOND ESTATE ACCEPT?

Cash, Debit, Cheque, or Etransfer. Credit card will be an additional fee after the deposit is paid on final payments.